

**Expression of Interest (EOI)**  
**For**  
**Medicinal Plant Seeds/ Material**



**Eoi No: 960/28-152/21-22**

**Date: 06.09.2021**

**Issued by:**

**West Bengal Forest Development Corporation Limited (Wbfdcl)**  
**Kolkata Forest Corporation Division, 'Aranya Bikash',**  
**KB-19, Sector-III, Salt Lake City, Kolkata-700106**  
**Web site: <https://www.wbfdc.com>**  
**E-mail: [kfcd@wbfdc.com](mailto:kfcd@wbfdc.com)**

## Expression of Interest

### 1. Background

- 1.1. The West Bengal Forest Development Corporation Limited (WBFDC) (hereinafter also referred to as the "Authority") came into existence in 1974 as per Companies Act 1956, on the recommendation of National Commission of Agriculture. The Broad Objectives of setting up WBFDC was to offer timber, non-timber forest produce and value-added forest products at reasonable prices for the public in general, to develop awareness for conservation of nature and wild life through responsible eco-tourism and to uplift social economic status of Joint Forest Management Committees (JFMCs).
- 1.2. Total recorded forest land in the state is 11,879 sq.km., of which 7,054 sq.km. is Reserved Forest, 3,772 sq.km. is Protected Forest and 1,053 sq.km. is Unclassed State Forest, thus constituting 13.38% of the geographical area of the state
- 1.3. These forests are having plants which are of great medicinal value.
- 1.4. WBFDC is working on long term vision of marketing Seed/ Materials
- 1.5. **In light of the above, WBFDC has decided to float this Expression of Interest to identify firm/ companies involved in manufacturing of end use products/ trading of the using the following seeds/ materials:**
  - 1.5.1. **Sal Seeds (Dry):** Sal seed is obtained from the species shorea robusta, and contains 13-14% of oil. The oil is used as a substitute of cocoa butter and also in confectionaries and eatables. The oil cake remaining after oil extraction contains 10-12% of protein and is used as high protein chicken feed. It is also used as organic manure in agriculture
  - 1.5.2. **Haritaki Seeds (Dry):** Haritaki is held in high esteem in Ayurveda for its properties to prevent and cure diseases. It has enjoyed the prime place among medicinal herbs in India since ancient times. It is called the 'King of Medicines' and is always listed first in Ayurveda because of its extraordinary therapeutic benefits
  - 1.5.3. **Behera Seeds:** It is a very commonly used fruit both in Unani and Ayurveda, as antioxidant and to strengthen digestive function, and in cases of chronic diarrhea and dysentery, especially in combination with black myrobalan and emblic myrobalan. Fruits are a rich source of gallic acid and ellagic acid.
  - 1.5.4. **Kalmegh Leaves/ Roots:** Used to relieve griping; in cases of irregular stools, loss of appetite; paste made into tablets and consumed to

improve digestion and liver function. Roots: Given to children to cure general debility

1.5.5. **Mahua Flower:** Mahua (*Madhuca longifolia*) belongs to family sapotaceae, is known for its sweet flowers which possess a lot of ethnic values among the tribal people for the development of various fermented and non-fermented food products. The non-fermented products include halwa, meethi puri, barfi whereas fermented products include mahua daaru or mahuli. Because of its numerous phytochemical attributes traditionally it is also used as a medicine for many diseases including headache, diarrhoea, skin and eye diseases. The present review highlights and explore the composition (dry and fresh flowers), utilization, medicinal and nutritive important along with its future prospective to improve the livelihood of the tribal people with the increase chances of the employment. **The same is also used for manufacturing Spirit/ Eatra Neutrak Alcohol (ENA), which is used in industries like Paint, Food Processing, Liquor, Pharmaceuticals etc.**

1.6. This EOI is for identification of Agency who are interested in lifting of at least 2 MT/ annum each of the above products.

1.7. The Districts of Bankura, Purulia, Purba Medinipur, Medinipur, Burdhaman, Purba Burdhaman, Jhargram and Birbhum will be the supply points..

## 2. Who can Apply

2.1. An Applicant submitting the response in response to this EOI shall hereinafter be referred to as applicant. Only those applicants who fulfill the following credentials should respond to this invitation:

2.1.1. The Applicant may be Proprietor/Partnership/ Company formed under the Companies Act 1956/ 2013/ Trust/ Society formed under Applicable Laws in India.

2.1.2. The Applicant must have minimum three years' experience (up to 31-03-2021) in related business (manufacturing of end use products using the above seeds/ leaves/ trading of the medicinal plant/ seeds)

## 3. Documents to be submitted by Applicant

3.1. Trade License (in case of proprietorship firm/ partnership firm)

3.2. In case of Company – Certificate of incorporation.

3.3. In case of Partnership Firm, registered under the Partnership Act., 1932 – Please enclose details of partners along with certificate of registration, details of their business and partnership deed etc. duly attested by Notary

3.4. In case of Trust/ Society: Copy of Deed

3.5. GST Certificate

3.6. Documentary evidence with respect to the experience shown

3.7. Company profile/ brochure

3.8. Annexure I to II as per the format enclosed

This EOI is non-binding in nature and only to understand the market potential of the identified products. A response to this EOI does not automatically ensure that you will be selected to participate in tender or be selected for procurement.

Based on the response the Corporation may decide to take out the tender for identification of Agency/ies interested in procuring the identified products from the Corporation

#### **4. Detailed Note**

The Applicant has to submit a detailed note along with their Application encompassing the following:

- a) Company profile/ brochures
- b) Experience in processing/ trading of above mentioned products
- c) Turnover of the Company
- d) Distribution network in West Bengal/ India
- e) Minimum quantity required per annum
- f) Minimum Quality (Technical Specification) requirement
- g) Other requirements
- h) Expectation from the Corporation

#### **5. Pre-Eoi Meeting:**

A Pre-Bid meeting shall take place on 16.09.2021 at 3:00 pm to understand the Applicants queries with respect to the EOI. The meeting will be organized online and interested applicant shall request for VC link to the email address given at Clause 5.

#### **6. EOI submission**

The Applicant can submit its Application by **27.09.2021 upto 5:00 PM (IST)**, The EOI application can be submitted in hard copy only on the address given below.

**The Divisional Manager,  
Kolkata Forest Corporation Division,  
'Aranya Bikash',  
KB-19, Sector-III, Salt Lake City,  
Kolkata-700106  
E-mail: [kfcd@wbfdc.com](mailto:kfcd@wbfdc.com)**

7. WBFDCCL will call the Applicants for a detailed presentation at suitable date and time post opening and preliminary evaluation of Application submitted by the Applicant/s.

## **Annexure – I Format of Undertaking**

(on Company's Letter Head)

(The Applicant shall submit together with CHECK LIST & other documentary evidences)

**To,**  
**The Divisional Manager,**  
**Kolkata Forest Corporation Division,**  
**'Aranya Bikash',**  
**KB-19, Sector-III, Salt Lake City,**  
**Kolkata-700106**  
**E-mail: kfcd@wbfdc.com**

**Dear Sir/ Madam,**

EOI Ref No :

**Subject: Expression of Interest (EOI) for - Medicinal Plant Seeds/ Leaves**

Dear Sir/Ma'am,

1. With reference to your EOI reference no\_\_\_\_\_dated \_\_\_\_\_, M/s\_\_\_\_\_ hereby submit the EOI application for the subject project.
2. I/We certify that all information provided in the application is true and correct.
3. I/We understand that this EOI is non-binding in nature..
4. I/We acknowledge that the right of the Authority to reject our application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
5. I/We understand that the Authority reserves the right to modify, cancel, suspend or terminate any aspect of the EOI process at any time, for any reason, without giving prior notice and the Authority (including their officers, employees, consultants) will not be bound by this EOI.
6. I/ We understand that this EOI is non-binding in nature and the Authority reserves the right to follow a competitive bidding process for selection of Vendor/s, subsequent to this EOI.

Yours faithfully,  
(Signature, name and designation of the Authorized signatory)

(Name and seal of the applicant)

## **Annexure II – Applicant’s Profile**

1.
  - (a) Name:
  - (b) Registration Details of the Applicant **(Enclose certification of Company /Trust deed/Society deed)**:
  - (c) Country of incorporation:
  - (d) Address of the corporate headquarters and its branch office(s), if any, in India:
  - (e) Date of incorporation and/ or commencement of business:
  - (f) GST No
- 2 Brief description of the Applicant including details of its main lines of business:
- 3 Details of individual(s) who will serve as the point of contact/ communication for Wbfdcl:
  - (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone / Mobile Number(s):
  - (f) E-Mail Address:
4. Particulars of the Authorized Signatory of the Applicant:
  - (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Phone /Mobile Number:
  - (e) E-mail Address:

We hereby declare that the information submitted above is true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us our TB is liable to be rejected.

Signature of the Authorized Signatory with date & seal